





The biggest boat sale events on the East Coast in their **40th year**. Held across two weekends with some **150 boats** on display.

### SELL YOUR BOAT AT THE SHOW

List your boat on brokerage with us for free entry into the shows. We have free storage options available at both marinas and we usually host around 350 individual viewings over each weekend.

ESSEX OFFICE
01621 785600
essex@clarkeandcarter.co.uk

SUFFOLK OFFICE 01473 659681 suffolk@clarkeandcarter.co.uk





## PROVEN RESULTS

We have organised our Used Boat Shows for over 40 years and they are recognised as a premier national boat sales events. We have a proven track record of selling on average 25% of boats entered as a result of these events.

# MAXIMUM EXPOSURE

Your boat will receive more viewings over the three show days than would usually happen in months of normal activity. There is no substitute to your boat being on display at these events. With a total of some 150 boats entered, buyers know that there is always a great choice of boats to view in one location.

## EXPERT ADVICE

We will advise you on asking price and presentation to achieve as quick a sale as possible at the best possible price. It is critical in the current market to get these completely right to achieve a sale – take advantage of our expertise, it is free!

### THE BENEFITS

It is FREE to enter your boat in one or both our shows. Just list her for sale with us under our normal Brokerage Terms, get her to our marinas and then take advantage of the 9 day free berthing or hardstanding period. There are discounted costs outside this free period detailed on the entry form below.

### 2024 ENTRY FORM

I wish to enter my boat into the Clarke & Carter Used Boat Shows 2024. I agree to be bound to the Entry Conditions in addition to the terms on the Clarke & Carter Used Boat Listing Agreement.

Owner Name			Boat Name			
Telephone			Email			
Boat Type			Current Location			
Asking Price			Minimum sale price			
Used Boat Show Location	:		Arrival Date			
Suffolk Show	Ashore	Afloat	After the show?	Ashore	Afloat	Return to original location
Essex Show	Ashore	Afloat	After the show?	Ashore	Afloat	Return to original location

#### **TERMS AND CONDITIONS**

- I. Our Used Boat Shows are only open to vessels listed with Clarke & Carter under the terms of our Sole Agency Agreement.
- 2. Each show is for three days, Friday to Sunday inclusive. The latest a vessel may be entered (physically in the show marina) is Wednesday lunch time on the week of the show.
- 3. The Entry Form must be completed in full and lodged at a Clarke & Carter office prior to the event start. Acceptance of an entry form by Clarke & Carter does not constitute an offer of space or facility.
- 4. Each owner will assume complete responsibility for the insurance of their property and to make arrangements to guard against its loss or damage whatsoever its cause. At no time will Clarke & Carter nor any of the host marina operators be held responsible for the loss of or damage to any exhibit or property or item associated therewith.
- 5. There is no charge to enter your boat in the shows except any berthing, hardstanding rental, crane charges etc. that may fall due as described in the other section of this document. No variation of these conditions will be allowed unless specifically agreed in writing by a C&C staff member.
- 6. Our normal Brokerage Commission rate as agreed on our listing agreement will apply on introduction of the Purchaser to your boat, either during the events or as a result of our normal Brokerage operations. All negotiations on the sale of your boat must be conducted by a C&C Broker at all times.
- 7. It is agreed that C&C will endeavour to achieve the highest possible sale price on your boat and that you agree for us to go to contract during the show on your behalf at any amount above the minimum sale price stated on your entry form.

#### CHARGES AFTER FREE ENTRY PERIOD

	ESSEX - Burnham Yacht Harbour	SUFFOLK - Suffolk Yacht Harbour	
Free Period (afloat or ashore inclusive period)	Saturday 28th September to Sunday 6th October	Saturday 19th October to Sunday 27th October	
Visitors Berthing prior to Free Period	£24/m per week or £4/m per day	£17.81/m per week or £3.56/m per day	
Lift out Charge (if required)	Lift out to hardstanding: £33/m up to 12m loa or £34/m over 12m loa	Lift to hardstanding: £33.66/m (including tow, lift and FREE pressure wash)	
Cradle Rental (if required and available)	Contact Essex Office	£60.72 per month	
Winter Sales Berth (afloat) after show*	From 7/10/24 to 31/3/25 £195pcm (payable in advance, must not be an existing BYH customer, subject to availability)	From 28/10/24 to 31/3/25 £103pcm for whole period (minimum charge I week or pro rata until boat removed or sold) - discounted 33% on normal rates	
Sales Area ashore*	Free for 3 months then £16.88/m per month	Free for 3 months then only £19/m per month	
Berthing from 1st April 2025	Charged at marina visitors rate	Charged at marina visitors rate	

E. & O.E. - All charges include VAT & are only available to boats entered into the shows

SIGNED (Owner or representative)	DATE	